

2021 Trade Associations and Policy Groups

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PepsiCo discloses contributions to U.S. trade associations and policy groups of which PepsiCo is a member and which lobby in the U.S. at the state and federal level. The contribution ranges reflect total giving - not only annual dues, but often sponsorships for events and programs which are not affiliated with lobbying. This is especially true of associations in which PepsiCo participates due to customer relationships. For organizations over \$100,000 in contributions, PepsiCo has provided the percentage of the amount which is not deductible for business expenses because it is utilized for lobbying.

Contributions \$25,000-\$50,000

Asian Pacific American Chamber of Commerce
Association for Healthcare Foodservice
Business Council for International Understanding
Business Forward
California Business Roundtable
Latino Food Industry Association
California Chamber of Commerce
Plastic Recycling Corporation of California
Kansas Beverage Association
Kentucky Beverage Association
Latino Caucus of California Counties
Louisiana Beverage Association
New Hampshire Soft Drink Association
Oklahoma Beverage Association
Pennsylvania Beverage Association
Rhode Island Beverage Association
U.S.-China Business Council
Wisconsin Beverage Association

Contributions \$50,000-\$100,000

Arkansas Beverage Association
California Grocers Association
Western Association of Food Chains
Colorado Beverage Association
Iowa Beverage Association
Maryland/Delaware/DC Beverage Association
Missouri Beverage Association
National Association of Convenience Stores
National Association of Manufacturers
National Frozen & Refrigerated Foods Association
New York State Pepsi-Cola Bottlers Association
North American Millers' Association
Oregon Soft Drink Association
Vermont Beverage Association
Virginia Beverage Association
Washington Beverage Association
West Virginia Beverage Association

Contributions \$100,000-\$250,000

Florida Beverage Association (2%)
Georgia Beverage Association (41%)
Illinois Beverage Association (6%)
International Foodservice Manufacturers Association (0%)
Juice Products Association (5%)
Michigan Soft Drink Association (20%)
Minnesota Beverage Association (35%)
Ohio Beverage Association (20%)
SNAC International (15%)
South Carolina Beverage Association (11%)
Tennessee Beverage Association (33%)

Contributions \$250,000-\$500,000

Business Roundtable (40%)
Texas Beverage Association (15%)

Contributions over \$500,000

American Beverage Association (2%)
Consumer Brands Association (9%)*
Food Industry Association (8%)*
National Restaurant Association (100%)*
U.S. Chamber of Commerce (20%)**

*Contributions are largely utilized for programs/sponsorships and not utilized for lobbying. Percentage is only based on dues portion of contribution.

**Contribution above \$200,000 reflects funding earmarked to specific country business councils.