PepsiCo Progress: Sustainable Sourcing

**OUR PROGRESS: FARMER ENGAGEMENT**

- **2016:** 34%
- **2017:** 79%
- **2018:** 99%

**2020 GOAL:** 100% through our sustainable farming program, engage 100% of the farmers responsible for directly sourced crops.

**OUR PROGRESS: DIRECT AGRICULTURAL RAW MATERIALS**

- **2016:** Data not available for this period
- **2017:** 24%
- **2018:** 51%

**2020 GOAL:** 100% through PepsiCo's sustainable farming program, strive to sustainable source our direct agricultural raw materials by 2020.

**OUR PROGRESS: NON-DIRECT AGRICULTURAL RAW MATERIALS**

- **2016:** Data not available for this period
- **2017:** 15%
- **2018:** 23%

**2025 GOAL:** 100% seek to sustainably source our traceable non-direct major agricultural raw material ingredients by 2025.
**OUR PROGRESS: PALM OIL**

**2020 GOAL: 100% SUSTAINABLY SOURCE**
100% OF OUR PALM OIL BY 2020

<table>
<thead>
<tr>
<th>Year</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>16%</td>
<td>32%</td>
<td>52%</td>
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</table>

*Progress based on volume of certified sustainable palm oil meeting Roundtable on Sustainable Palm Oil (RSPO) standard*

**OUR PROGRESS: CANE SUGAR**

**2020 GOAL: 100% SUSTAINABLY SOURCE**
100% OF OUR CANE SUGAR BY 2020

<table>
<thead>
<tr>
<th>Year</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
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<tbody>
<tr>
<td></td>
<td></td>
<td>34%</td>
<td>58%</td>
</tr>
</tbody>
</table>

*Progress based on volume of certified sustainable cane sugar meeting Bonsucro standard*